



by DIHK | IHK | AHK

# FOR GEORGIA START-UPS IN FOLLOWING FIELDS:



INSURTECH



SMART CITY



LOGISTICS & MOBILITY



17 AUG 2021

#### START.UP! GERMANY ORGANIZES FOR YOU:

BE PART OF IT!

- REVERSE PITCHES
- VIRTUAL MATCHMAKINGS
- 1TO1 MEETINGS
- A SPEED HACKATHON AND
- PITCH OF YOUR OWN START-UP

### REGISTER HERE



8 JUN-28 OCT

TOUR 2021 PRE-PROGRAM 17-24 NOV

TOUR 2021 Main Program 40

COUNTRIES WORLDWIDE

15.000 EURO

> PRIZE MONEY









## CRITERIA STARTUP SELECTION

#### MAIN-PROGRAM//

- 1. Up to five startups per country are allowed to participate in the Main Program of Start.up! Germany Tour 2021.
- 2. The startup should provide an innovative business model in one of these sectors:
  - InsurTech
  - Smart City
  - Logistics & Mobility
- 3. The startup should be younger than ten years.
- 4. The startup must have passed the seed stage and be successful on the market . Successful accomplishments of first investor rounds are a plus.
- 5. The startup has already developed a scalable business model with an international approach, preferably with a German/European focus.
- 6. The startup should have developed sophisticated approaches of how their business model can be applied to the German market and its customers. The startup should have a clear understanding of success factors on the German market.

If there is still a need to catch up here, the startups should attend the preparatory webinars.

- 7. The startup should be made aware that German investors tend to invest only if the startup established an office in Germany.
- 8. The startup should be able to present in public in pitches in a professional manner and in fluent business English.















